

FRICION MATERIALS STANDARDS INSTITUTE, INC.

3069 University Drive, Suite 210
Auburn Hills, MI 48326

Dear Sir,

Thank you for your interest in becoming an Active Member of the Friction Materials Standards Institute. There are many reasons to become a member of FMSI.

This document outlines the eligibility requirements, the benefits, and the obligations of membership.

One of the most important reasons to join is that the FMSI part numbering system is trademarked. Therefore, it is particularly important that any company producing friction products, disc plates, or drum shoes and using or referring to the FMSI part numbers become a member. If a company chooses not to join but uses the FMSI part numbers, the company and its customers who use the FMSI part numbers may be liable for legal action.

To be eligible for active membership the company must be a friction material producer from basic raw materials or a producer of disc plates or drum shoes in the United States, Canada, or Mexico.

BACKGROUND INFORMATION

The FMSI web site (www.fmsi.org) has a list of FMSI members, the objectives of FMSI, and other important information. It is also the portal into our members' only electronic catalog.

The enclosed items should help explain the activities of the Institute as well as the requirements for and benefits of membership:

Manufacturer Membership Information
Category Reporting
Application for Membership

ANNUAL FEE FORMULA

The annual fee is based on the number of categories in which the member participates.

There are five categories: (1) Disc brake linings; (2) Drum brake linings; (3) Brake blocks; (4) Clutch facings; (5) Disc plates or Drum shoes. The fee includes access to the FMSI electronic catalog for up to three users. For those members desiring more than three users, there is an additional charge of \$75 per year per user. The fee is as follows.

One Category:	\$4,050/year
Two Categories:	4,300
Three Categories:	4,850
Four Categories:	5,350
Five Categories:	5,350

FRICION MATERIALS STANDARDS INSTITUTE**ASSISTING MEMBERS TO MEET CHALLENGE OF GLOBAL
AUTOMOTIVE AFTERMARKET**

- Cost Effective Means of Sharing Product Information
- Unique, Standardized, Systematic Part Numbering System
- Focus: On-highway Vehicles in North America

BENEFITS OF MEMBERSHIP

- FMSI's proprietary part numbering system covers six product categories: disc friction, disc backing plates, drum friction, drum shoes, heavy duty blocks, and clutch facings
 - Standard for North American automotive aftermarket
 - Selected Part Numbers trademarked by FMSI
 - Members authorized to use the part numbers and trademarks
 - Members' customers authorized to use part numbers for products purchased from members
- FMSI provides application and basic dimensional data
 - Members' Only Electronic on-line catalog with applications, dimensions, drawings, images, original equipment numbers, and much more updated every two weeks
 - Virtually complete list of all products identified by FMSI
 - Application coverage from Model Year 1970
 - Thousands of part drawings
 - Powerful reports generator
 - Automotive Data Book published yearly – Members enjoy substantial price discount
 - Technical bulletins – 5 to 6 per year – with drawings and information about new parts plus application coverage for both new and existing parts
- FMSI informs members about major environmental, brake performance and regulatory activity
- FMSI's annual meeting provides opportunity to meet with key business participants

ELIGIBILITY FOR MEMBERSHIP - MANUFACTURERS

- Manufacturers of the six products covered by FMSI (disc friction, discbacking plates, drum friction, drum shoes, heavy duty blocks, and clutch facings) in commercial quantities are eligible for membership
- Active members have their principal office or manufacturing facility in the United States, Canada, or Mexico
- Regional members are located throughout the rest of the world
- Only difference between Active and Regional membership is that Active Members bear the additional responsibility for the operation of FMSI
- Active and Regional members have the same rights to FMSI information and part number use

ELIGIBILITY FOR MEMBERSHIP - LICENSEES

- Not a manufacturer of the six products covered by FMSI
- Participates in the industry in one of the following five areas
 - Manufacture of component parts for brakes
 - Manufacture of materials for attachment or assembly of brakes
 - Manufacture of tools and/or equipment used in industry
 - Test or certify friction materials
 - Rebuild or assemble brakes and clutches
- Licensee members have access to FMSI information
- Licensee members do NOT have the right to use FMSI part numbers except for product purchased from a manufacturing member

CONTACT INFORMATION

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Web Site: www.fmsi.org

The fee includes access to the FMSI electronic catalog for up to three users. For those members desiring more than three users, there is an additional charge of \$75 per year per user.

INITIATION FEE

To reflect the intellectual property value that FMSI has built over the years, a onetime initiation fee of \$8,000 is required. This initiation fee will be used to further protect the intellectual property of FMSI and its members. This fee is due with the application.

APPLICATION FOR MEMBERSHIP

Please complete the Application for Membership and the Category Filing forms. Both should be signed by a principal of the applicant.

Upon approval of the application, a copy of the FMSI Constitution and By-Laws will be sent to you along with a letter in which you agree to adhere to that document. An officer of the company should sign the letter and return it to FMSI. Membership cannot be finalized until this document has been signed and returned. If for some reason you are unable to agree to adherence, the application will be voided, and the prepayments returned.

The undersigned hereby acknowledges:

- Applicant agrees and acknowledges FMSI's exclusive right, title, and interest in and to the FMSI and FMS trademarks, the proprietary FMSI part numbering system, and to the specific part numbers used in the part numbering system (collectively, the "FMSI Intellectual Property") and acknowledges that use of the FMSI Intellectual Property without the benefit of FMSI membership is a willing infringement of the FMSI Intellectual Property and constitutes unfair competition and a deceptive trade practice.
 - FMSI membership confers the right to use the FMSI part numbering system as long as the member is in good standing.
 - If for any reason membership is terminated, the right to use the copyrights and trademarks including, without limitation, FMS, FMSI, FMSI part numbers or FMSI part numbering system by the former member or its customers ceases.
 - Applicant agrees to pay FMSI invoices within 30 days of invoiced date and immediately inform FMSI of any dispute.
 - Applicant will not claim rights and/or seek to register copyrights or trademarks in FMS, FMSI, FMSI part numbers or FMSI part numbering system anywhere in the world.
 - Membership is not final until the FMSI Board of Directors approves the application and the applicant agrees to adhere to the FMSI Constitution and By-Laws. And has paid.
 - If any information supplied by the applicant on this application is false, the applicant will be subject to expulsion from membership by the FMSI Board of Directors and forfeiture of all monies paid to FMSI.

The undersigned hereby designates _____
 as its delegate and _____ as its alternate
 delegate, to represent it at any meeting of the membership.

By: _____
 (Signature)

(Please Print or Type Name, Title) Company: _____

Web Site: _____

PLEASE LIST COMPLETE COMPANY NAME, MAILING ADDRESS, TELEPHONE NUMBER, FAX NUMBER AND EMAIL ADDRESS.

The undersigned hereby applies for membership in the FRICTION MATERIALS STANDARDS INSTITUTE, INC., as an Active Member, and certifies to the following:

1. Name of Applicant: _____
2. State/Province of Incorporation: _____
3. Principal Office: _____
4. Date of Incorporation: _____
5. Length of time dealing with friction materials: _____
6. Do you manufacture friction materials from the basic materials, or do you buy partially finished products from other companies?

7. Is the distribution of your product national, international or local or in how many states or provinces? _____

8. Do you list the materials you manufacture in catalogs or in some other form? _____

9. Trade and Bank References: _____

Name:

Signature:

Company Name:

Date:

The undersigned hereby applies for membership in the FRICTION MATERIALS STANDARDS INSTITUTE, INC. as an Active Member, and Certifies to the following.

Does your company have any quality certifications?

What is your Primary country of origin of the products using FMSI numbers?

Does your company operate under International labor and safety guide lines? _____

Does your company follow International environmental guidelines? _____

If privately held: If so, name of principles stockholders. Have any principle stockholder(s) been Charged or convinced of any violation of the US international corruption laws.

Have you applied to FMSI before? _____

Are you authorize to do business in US or Canada? _____

Has your company been renamed in the last five years? _____

Are you currently using FMSI numbering system? if so, how long?

Name: _____

Signature: _____

Company Name: _____

Date: _____



ACTIVE MEMBER APPLICATION



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CATEGORY REPORTING - FOR FEE PURPOSES

Following products are offered for sale in the Canadian, Mexican, and /or United States market using the copyrighted FMSI numbers and/or their Trademarks FMS and FMSI:

- Disc Brake Linings or Pads _____
- Drum Brake Linings - Under 0.75" Nominal _____
- Brake Block - 0.75" and over Nominal _____
- Clutch Facings (All) _____
- Brake Shoes (Disc and/or Drum) _____

Please check each category or categories in which your company is engaged.

Signature: _____

Name (Type/Print): _____

Company: _____

Date: _____